



# ATLAS CONTAINER

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## CAPABILITIES NARRATIVE

Atlas Container is a 50-year-old full service, small business fiberboard and corrugated box manufacturer located between Baltimore, MD and Washington, D.C. Our 250 employees and newly purchased equipment specialize in helping companies and government agencies lower their total costs of packaging through superior design, manufacture, and delivery of corrugated boxes and packaging across the U.S.

### NAICS

- 322211
- 322299
- 322212
- 321920
- 326199

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**UEI:** P9KDLARKQZX7

### CORE COMPETENCIES

- We make brown boxes better than any other manufacturer.
- Unique design skills and ability to turnaround orders quickly.
- Large capacity allows us to ramp up on large volumes.
- We work with start-ups and multibillion companies across the United States.
- Investments in new technologies allow us to create the best solutions for our customers.
- We have alternatives that save on freight costs.
- We delight our customers by partnering with them to convert what they need when they need it.

### DIFFERENTIATORS

- 360,000 square feet of manufacturing space so we can handle any job, any size and can scale quickly.
- We are not a broker, who is adding their margin on top of what we charge.
- Because we manufacture our own product, we control the quality and ensure the best possible solution for our customers.
- Our customer base includes start-ups to a \$358 Billion company who we service nationwide.
- We invested in \$35 million of innovative equipment over the last 10 years to offer more creative design, greater flexibility and more cost-effective solutions.
- We have our own fleet of trucks and strong relationships with logistic providers so we can reduce freight charges.

### CERTIFICATIONS & AFFILIATIONS

- Small Business Certified
- Registered In SAM, Maryland Marketplace, e-VA
- The Independent Packaging Association
- Corrugated Packaging Alliance
- Fiber Box Association
- TAPPI
- Paperboard Packaging Alliance
- Sustainable Forestry Initiative Certified

### PAST PERFORMANCE

- **NIH: National Institute of Health**
- **CVS:** Service HQ and all US CVS stores
- **U.S. Senate**
- **Montgomery County Public Schoos**
- Head of Business Development has 5 years DOD experience.